|  |  |
| --- | --- |
| 1. | Which statement is true regarding force.com domain name (3 answers): |
|  |  |

|  |  |
| --- | --- |
| A. | It must be unique |

|  |  |
| --- | --- |
| B. | It is usually the name of your company |

|  |  |
| --- | --- |
| C. | it cannot be changed once it is registered to your organization |
| D. | It cannot mapped to your company’s domain |
|  |  |

|  |  |
| --- | --- |
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|  |  |

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| --- | --- |
| 2. | What is supported by the Force.com Data Loader? (3 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | perform a rollback of a transaction |

|  |  |
| --- | --- |
| B. | insert records for two different objects in a single call |

|  |  |
| --- | --- |
| C. | import data for custom objects |

|  |  |
| --- | --- |
| D. | perform insert and update operations across a set of records |

|  |  |  |
| --- | --- | --- |
| E. | load more than 50,000 records at a time | |
|  |  | |

|  |  |
| --- | --- |
| 3. | Which is a required step for creating a many-to-many relationship (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | create two relationships |

|  |  |
| --- | --- |
| B. | create a custom object to join two objects |

|  |  |
| --- | --- |
| C. | create a many-to-many relationship between two objects |

|  |  |
| --- | --- |
| D. | create the related list on the page layout of the junction object |
|  |  |

|  |  |
| --- | --- |
| 4. | How would a developer create a many-to-many realationship betw 2 object? object x and object y |
|  |  |

|  |  |
| --- | --- |
| A. | two relationships on a junction object, one to x and one to Y |

|  |  |
| --- | --- |
| B. | two relationships, one on X t Y and one to Y to X |

|  |  |
| --- | --- |
| C. | multiple relationships on Object Y to Object X |

|  |  |
| --- | --- |
| D. | multiple relationships on Object X to object Y |
|  |  |

|  |  |
| --- | --- |
| 5. | Job Applications is a custom object with a lookup relationship to the custom object Positions, A developer would like to modify the Position fields displayed in the console mini view when a job application record is viewed in the console detail view.What would a developer customize to accomplish this? |
|  |  |

|  |  |
| --- | --- |
| A. | the mini page layout of the position page layout |

|  |  |
| --- | --- |
| B. | the related objects on the job application page layout |

|  |  |
| --- | --- |
| C. | the related objects on the position page layout |

|  |  |
| --- | --- |
| D. | the mini page layout on the job aplication layout |
|  |  |

|  |  |
| --- | --- |
| 6. | In a custom defect tracking application , a custom object called bug is used to track defects. The bugs often have relationships to other bugs in a parent-child fashion.Which relationship should a developer choose to model the interdependency between bugs? |
|  |  |

|  |  |
| --- | --- |
| A. | self |

|  |  |
| --- | --- |
| B. | hierarchical |

|  |  |
| --- | --- |
| C. | master-detail |

|  |  |
| --- | --- |
| D. | many-to-many |
|  |  |

|  |  |
| --- | --- |
| 7. | After creating workflow Rule with a time-based action that send an email reminder to users 14 days after a record has been created.A developer would like to test to make sure that the rule is working the way in which it was intended.How can the developer verify that the workflow rule is working (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | create a new record then check the outbound message queue |

|  |  |
| --- | --- |
| B. | create a new record then check the time-based workflow queue. |

|  |  |
| --- | --- |
| C. | Select the developer's username in the time-based worflow queue setup, create a new record then check the queue for evidence that the workflow executed. |

|  |  |
| --- | --- |
| D. | Select the developer's username in the Debug Log setup. Create a new record, then check the Debug Log to evidence that the Workflow executed. |

|  |  |
| --- | --- |
| 8. | Within an approval procces, what can be used to configure the list of initial submitters? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | public groups |

|  |  |
| --- | --- |
| B. | approval team members |

|  |  |
| --- | --- |
| C. | profiles |

|  |  |
| --- | --- |
| D. | roles and subordinates |
|  |  |

|  |  |
| --- | --- |
| 9. | In which salesforce enviroments will the force.com record Is be identical? |
|  |  |

|  |  |
| --- | --- |
| A. | production and full copy sandbox only |

|  |  |
| --- | --- |
| B. | production, full copy sandbox , and developer sandbox |

|  |  |
| --- | --- |
| C. | force.com record ids are never identical. |

|  |  |
| --- | --- |
| D. | production and developer sandbox only. |
|  |  |

|  |  |
| --- | --- |
| 10. | What occurs in an upsert operation if the external ID is referenced in more than one record? |
|  |  |

|  |  |
| --- | --- |
| A. | only the first matching record will be updated |

|  |  |
| --- | --- |
| B. | an error is reported |

|  |  |
| --- | --- |
| C. | duplicate records will be created with matching external Ids |

|  |  |
| --- | --- |
| D. | The upsert operation fails. |
|  |  |

|  |  |
| --- | --- |
| 11. | A developer is building a custom application using the declarative framework. The developer would like to customize the application user interface Which customization is available on the page layout? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | add custom detail and list buttons |

|  |  |
| --- | --- |
| B. | add an existing visualforce page to an inline section |

|  |  |
| --- | --- |
| C. | create a three-column section |

|  |  |
| --- | --- |
| D. | make a field required based on a data value in another field. |
|  |  |

|  |  |
| --- | --- |
| 12. | CreatedDate is a Date/time data type fieldWhat formula returns the number of days since the record was created? |
|  |  |

|  |  |
| --- | --- |
| A. | TODAY() - DATEVALUE(CreatedDate) |

|  |  |
| --- | --- |
| B. | CreatedDate - TODAY() |

|  |  |
| --- | --- |
| C. | TODAY() - (CreatedDate) |

|  |  |
| --- | --- |
| D. | NOW() - DATEVALUE(CreateDate) |
|  |  |

|  |  |
| --- | --- |
| 13. | How can users be allowed to create new records of Object Y from the Create New drop-down list in the sidebar? |
|  |  |

|  |  |
| --- | --- |
| A. | Add Y's tab to the user's displayed tabs |

|  |  |
| --- | --- |
| B. | edit the sidebar component to display Object Y |

|  |  |
| --- | --- |
| C. | enable the setting in the sidebar for each user |

|  |  |
| --- | --- |
| D. | Create a new sidebar component. |
|  |  |

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| --- | --- |
| 14. | A developer needs to support multiple currencies for a custom object in an application? Multi-currency has been enabled, what does the developer need to know to support the application?(2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Must input currency ISO Field |

|  |  |
| --- | --- |
| B. | Admin can add additional currencies once set up |

|  |  |
| --- | --- |
| C. | Roll up summary fields will calculate incorrectly if children have multiple currencies |

|  |  |
| --- | --- |
| D. | Track Currency changes automatically. |
|  |  |

|  |  |
| --- | --- |
| 15. | OWD default setting for accounts if private, a manager resides above the team in role hierarchy, manager wants to share some of the account details with the team. Which feature can extend the vieweing priviledges to the team to allow them to see each other's data (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Running user of a dashboard |

|  |  |
| --- | --- |
| B. | Running user of a report |

|  |  |
| --- | --- |
| C. | Dashboard folder access |

|  |  |
| --- | --- |
| D. | Report Folder access |
|  |  |

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| --- | --- |
| 16. | A developer needs to perform an automated extract of data from SFDC migration at 2:00 AM. How would this be done? |
|  |  |

|  |  |
| --- | --- |
| A. | Use the command line interface of a data loader |

|  |  |
| --- | --- |
| B. | Use the schdeule manager of import wizard |

|  |  |
| --- | --- |
| C. | use the data export service to perform nightly extract |

|  |  |
| --- | --- |
| D. | Use the export scheduler of the Data Loader GUI |
|  |  |

|  |  |
| --- | --- |
| 17. | What can a cross-object formula reference |
|  |  |

|  |  |
| --- | --- |
| A. | Both parent-child objects |

|  |  |
| --- | --- |
| B. | Records of Same object |

|  |  |
| --- | --- |
| C. | Parent Only |

|  |  |
| --- | --- |
| D. | Child Only |
|  |  |

|  |  |
| --- | --- |
| 18. | In the recruiting app with approval processes on Positions, a position record is simultaneously sent to 3 approvers in a process. When can the position record advance to the next step? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | 1 of the approvers skips to the final step |

|  |  |
| --- | --- |
| B. | All approvals are required if unanimous approval is required |

|  |  |
| --- | --- |
| C. | Once the first approval is recorded, if unanimous approval is not needed. |
|  |  |

|  |  |
| --- | --- |
| 19. | How would a developer create a many to many relationship between 2 objects? |
|  |  |

|  |  |
| --- | --- |
| A. | Via a Junction Object |

|  |  |
| --- | --- |
| B. | Multiple Relationships |

|  |  |
| --- | --- |
| C. | Multiple relationships on Object Y to Object X |

|  |  |
| --- | --- |
| D. | 2 Relationships: X to Y and Y to X |
|  |  |

|  |  |
| --- | --- |
| 20. | When creating a workflow rule, which action requires a formula as a rule criteria? |
|  |  |

|  |  |
| --- | --- |
| A. | Checking if the field was modified today |

|  |  |
| --- | --- |
| B. | Check for value in a field that has changed |

|  |  |
| --- | --- |
| C. | Check if the status is new |

|  |  |
| --- | --- |
| D. | Check if the users profile is Sys Admin |
|  |  |

|  |  |
| --- | --- |
| 21. | UC would like to enforce a new policy for job offers. Any job with salary greater than $50K is approved by the hiring manager.How would you streamline this process? |
|  |  |

|  |  |
| --- | --- |
| A. | Dynamic Routing |

|  |  |
| --- | --- |
| B. | Workflow Approvals |

|  |  |
| --- | --- |
| C. | Formula Fields |
|  |  |

|  |  |
| --- | --- |
| 22. | Which action is NOT necessary when using declarative capabilities to the force.com platform to build custom app (3 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Write SQL queries to create reports |

|  |  |
| --- | --- |
| B. | Build a data model |

|  |  |
| --- | --- |
| C. | Compile Code |

|  |  |
| --- | --- |
| D. | Configure an application server |
|  |  |

|  |  |
| --- | --- |
| 23. | How can a developer configure an approval process to prevent a record from being edited by the submitter |
|  |  |

|  |  |
| --- | --- |
| A. | Records are locked by default on submission, no action required |

|  |  |
| --- | --- |
| B. | Set an action to lock record upon submission |

|  |  |
| --- | --- |
| C. | Create a workflow field update to make the page layout ready only |

|  |  |
| --- | --- |
| D. | Develop a sharing rule that is set to read only |
|  |  |

|  |  |
| --- | --- |
| 24. | Which standard profile can view encrypted fields by default? |
|  |  |

|  |  |
| --- | --- |
| A. | System Admin |

|  |  |
| --- | --- |
| B. | Standard user profile |

|  |  |
| --- | --- |
| C. | None by default |
|  |  |

|  |  |
| --- | --- |
| 25. | Which feature is available for custom objects (3 answers): |
|  |  |

|  |  |
| --- | --- |
| A. | Sharing |

|  |  |
| --- | --- |
| B. | Queues |

|  |  |
| --- | --- |
| C. | Assignment Rules |

|  |  |
| --- | --- |
| D. | Field History Tracking |

|  |  |
| --- | --- |
| 26. | For master-detail relationship fields, what determines the access a user must have to a master record in order to create, edit, or delete the associated detail records? |
|  |  |

|  |  |
| --- | --- |
| A. | Sharing Setting |

|  |  |
| --- | --- |
| B. | Field Data Type |

|  |  |
| --- | --- |
| C. | Field Level Security |

|  |  |
| --- | --- |
| D. | Record Type |
|  |  |

|  |  |
| --- | --- |
| 27. | Which capabilities does building an app on the Force.com platform provide? (3 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | the ability to run reports on configuration changes |

|  |  |
| --- | --- |
| B. | the ability to have apps upgraded without losing customizations |

|  |  |
| --- | --- |
| C. | the ability to build apps with clicks not code |

|  |  |
| --- | --- |
| D. | the ability to internationalize and localize apps |
|  |  |

|  |  |
| --- | --- |
| 28. | What is a capability of the data loader? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | It can by-pass the sharing model settings |

|  |  |
| --- | --- |
| B. | It can de-dup records |

|  |  |
| --- | --- |
| C. | it can be executed from the command line |

|  |  |
| --- | --- |
| D. | it can load more than 50k records |
|  |  |

|  |  |
| --- | --- |
| 29. | Insertable system audit fields. What is enabled in the data loader? |
|  |  |

|  |  |
| --- | --- |
| A. | Created Date |

|  |  |
| --- | --- |
| B. | System Modified Stamp |

|  |  |
| --- | --- |
| C. | IsDeleted |
|  |  |

|  |  |
| --- | --- |
| 30. | When performing or updating with Data Loader, the comma dilimited file must contain a column with what values? |
|  |  |

|  |  |
| --- | --- |
| A. | Logical names of records |

|  |  |
| --- | --- |
| B. | Profile names of record owners |

|  |  |
| --- | --- |
| C. | Force.com Record IDs and Value of Record |

|  |  |
| --- | --- |
| D. | Created time and date of records |
|  |  |

|  |  |
| --- | --- |
| 31. | 3 Tier Model (UI, Business Logic, Data) which associated with data layer (3 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Validation Rules |

|  |  |
| --- | --- |
| B. | Workflow Rules |

|  |  |
| --- | --- |
| C. | Relationships |

|  |  |
| --- | --- |
| D. | Objects |

|  |  |
| --- | --- |
| E. | Fields |
|  |  |

|  |  |
| --- | --- |
| 32. | In a bug tracking application, UC has created a time-based workflow action that will execute 30 days after a bug record is created. A developer would like to test to ensure that it is working. Choose 2 ways he can do this? |
|  |  |

|  |  |
| --- | --- |
| A. | Time-based workflow queue |

|  |  |
| --- | --- |
| B. | Debug log |

|  |  |
| --- | --- |
| C. | Bug history related list |

|  |  |
| --- | --- |
| D. | Activity History Related List |
|  |  |

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| --- | --- |
| 33. | What must a developer consider when inserting an API based tool (2 answers): |
|  |  |

|  |  |
| --- | --- |
| A. | Validation Rules are Respected |

|  |  |
| --- | --- |
| B. | APEX Triggers are ignored |

|  |  |
| --- | --- |
| C. | Required fields on page layouts are enforced |

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| --- | --- |
| D. | Universally required field settings are respected |
|  |  |

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| --- | --- |
| 34. | A developer wants to build an application on force.com platform. The data model that the users need access to applications, and the application business logic have been considered. The report and dashboard requirements have not been considered, which is true? |
|  |  |

|  |  |
| --- | --- |
| A. | Data model may not be support the business logic |

|  |  |
| --- | --- |
| B. | Dashboard may not be visible to management users |

|  |  |
| --- | --- |
| C. | Developer will not be able to load data |

|  |  |
| --- | --- |
| D. | Data model may not support the required reports |
|  |  |

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| --- | --- |
| 35. | A business requirement can be met by either a formula field or an APEX trigger. Why would you want to use a formula field over an APEX trigger? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Formula fields do not require test matches to deploy |

|  |  |
| --- | --- |
| B. | Formula fields allow access to resources external to force.com platform |

|  |  |
| --- | --- |
| C. | Formula fields can be created and deployed using only a browser |

|  |  |
| --- | --- |
| D. | Formula fields allow greater control and flexibility than APEX Triggers |
|  |  |

|  |  |
| --- | --- |
| 36. | What types of tabs can a developer create (3 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | APEX |

|  |  |
| --- | --- |
| B. | VF Tabs |

|  |  |
| --- | --- |
| C. | Standard Objects Tabs |

|  |  |
| --- | --- |
| D. | Custom Tab |

|  |  |
| --- | --- |
| E. | Web Tab |
|  |  |

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| --- | --- |
| 37. | Which developer tool can be used to create a data model (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Force.com IDE |

|  |  |
| --- | --- |
| B. | Force.com Data Loader |

|  |  |
| --- | --- |
| C. | Application Set -up Menu |

|  |  |
| --- | --- |
| D. | API |
|  |  |

|  |  |
| --- | --- |
| 38. | Who can change the owner of a record? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | The Current owner |

|  |  |
| --- | --- |
| B. | Users above the current owner |

|  |  |
| --- | --- |
| C. | Users with modify all rights |
|  |  |

|  |  |
| --- | --- |
| 39. | What is the valid data type for a custom force.com field: (4 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Email |

|  |  |
| --- | --- |
| B. | Currency |

|  |  |
| --- | --- |
| C. | Percent |

|  |  |
| --- | --- |
| D. | Date |

|  |  |
| --- | --- |
| E. | Radio Button |
|  |  |

|  |  |
| --- | --- |
| 40. | Which property of a field can be edited on a page layout? (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Controller |

|  |  |
| --- | --- |
| B. | Field Dependency |

|  |  |
| --- | --- |
| C. | Required |

|  |  |
| --- | --- |
| D. | Read only |
|  |  |

|  |  |
| --- | --- |
| 41. | Which dashboard components display grand total across a set of data (2 answers) |
|  |  |

|  |  |
| --- | --- |
| A. | Chart |

|  |  |
| --- | --- |
| B. | Table |

|  |  |
| --- | --- |
| C. | Gauge |

|  |  |
| --- | --- |
| D. | Metric |
|  |  |

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| --- | --- |
| 42. | What is a junction object? |
|  |  |

|  |  |
| --- | --- |
| A. | Custom object with a master detail |

|  |  |
| --- | --- |
| B. | Standard with 2 master-details |

|  |  |
| --- | --- |
| C. | Standard with 1 master-detail |

|  |  |  |
| --- | --- | --- |
| D. | All custom objects with 2 master-details | |
|  |  | |

|  |  |
| --- | --- |
| 43. | In a recruiting application, all users should be able to see and edit all candidate records, but interviewers should not be able to modify the address of a candidate and should NOT be able to see the birth date of a candidate. How would a developer meet this requirement? |
|  |  |

|  |  |
| --- | --- |
| A. | Remove the Edit permission on the candidate from the interviewers profile |

|  |  |
| --- | --- |
| B. | Set the organization wide defaults for candidates to Edit some fields |

|  |  |
| --- | --- |
| C. | Set the organization wide default for candidate to Read-Only |

|  |  |  |
| --- | --- | --- |
| D. | Use field-level security to control access to the address and birth date fields | |
|  |  | |

|  |  |
| --- | --- |
| 44. | Which statement is TRUE about Encrypted Custom Fields? Choose 3 answers: |
|  |  |

|  |  |
| --- | --- |
| A. | Encrypted fields can be included in search results. |

|  |  |
| --- | --- |
| B. | Encrypted fields are not available for validation rules or Apex scripts. |

|  |  |
| --- | --- |
| C. | Encrypted fields can be included in report results. |

|  |  |
| --- | --- |
| D. | Encrypted fields are not available in filters for list views, reports, and roll up summary fields. |

|  |  |
| --- | --- |
| 45. | Which aspect of an application is addressed in the business logic layer? Choose 2 answers: |
|  |  |

|  |  |
| --- | --- |
| A. | Extensible data model |

|  |  |
| --- | --- |
| B. | Customized user interface |

|  |  |
| --- | --- |
| C. | Data entry validation rules |

|  |  |
| --- | --- |
| D. | Process automation |
|  |  |

|  |  |
| --- | --- |
| 46. | A developer wants to build an application on the Force.com platform. The data model, the business logic and report and dashboard requirements have been considered. The user access requirements have not been considered. What is the implication of building the application given the available information? Choose 2 answers: |
|  |  |

|  |  |
| --- | --- |
| A. | The developer cannot establish security controls if not completed upon initial setup |

|  |  |
| --- | --- |
| B. | The security controls may not support the approval process requirements |

|  |  |
| --- | --- |
| C. | The developer will not be able to build any reports or dashboards if the security controls have not been established |

|  |  |
| --- | --- |
| D. | The data model may not support the required security controls. |
|  |  |

|  |  |
| --- | --- |
| 47. | Which statement is TRUE about a profile? |
|  |  |

|  |  |
| --- | --- |
| A. | It can revoke access granted by sharing |

|  |  |
| --- | --- |
| B. | It enables object level permissions and grants access to all data |

|  |  |
| --- | --- |
| C. | It can grant access to records using record types |

|  |  |
| --- | --- |
| D. | It controls use passwords settings |
|  |  |

|  |  |
| --- | --- |
| 48. | When do users have the option to manually share records from a detail page? |
|  |  |

|  |  |
| --- | --- |
| A. | When the organization wide defaults for the object is set to Public/Write |

|  |  |
| --- | --- |
| B. | When a developer adds the Sharing button to the page layout |

|  |  |
| --- | --- |
| C. | When a developer grants the user s the Share Records permission |

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| --- | --- |
| D. | When the organization wide default for the object is set to Private or Read-Only |
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| 49. | A developer wants to report on trends in the data. Which feature of the Force.com platform would a developer use to accomplish this? |
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| --- | --- |
| A. | Summary Report |

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| --- | --- |
| B. | Analytic Snapshot |

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| --- | --- |
| C. | Field History |

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| --- | --- |
| D. | Matrix Report |
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| 50. | A developer wants to customize the look and feel of the User object. Which page layout customization is NOT supported for the user object? Choose 2 answers: |
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| --- | --- |
| A. | Custom buttons |

|  |  |
| --- | --- |
| B. | Inline visualforce pages |

|  |  |
| --- | --- |
| C. | Tagging |

|  |  |
| --- | --- |
| D. | Custom links |

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| --- | --- |
| E. | Custom fields |
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| 51. | A developer has received confirmation that salesforce.com has enabled insertable system audit fields for an organization. Which ability is now enabled when using the data loader? |
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| --- | --- |
| A. | Ability to insert account records setting the isDeleted field of each record |

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| --- | --- |
| B. | Ability to insert account records setting the CreatedDate field of each record |

|  |  |
| --- | --- |
| C. | Ability to insert account records setting the SystemModStamp field for each record |

|  |  |
| --- | --- |
| D. | Ability to insert account records setting the $MarkSync field of each record |
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| --- | --- |
| 52. | Universal Containers uses a recruiting application with custom objects to track positions and related interviewers. When a hiring manager creates a new position record, interviewer records for each individual on the interview team also need to be created. Currently, this process requires a user to create the position, save it, scroll to the interviewer related list, then create a multiple interviewer records.  How would a developer streamline this process? |
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| --- | --- |
| A. | Create a visualforce page that allows position and interviewer data to be input on a single page |

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| --- | --- |
| B. | Create a new validation rule to trigger a pop-up window for a user to input interviewer data |

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| --- | --- |
| C. | Create a new page layout for positions and assign it to a new record type |

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| --- | --- |
| D. | Use a formula field to create a wizard that guides a user through the process. |
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| 53. | A developer attempts to load data into a sandbox environment using the Data Loader GUI. The data load fails due to authentication issues. What should the developer check to diagnose the problem? Choose 2 answers: |
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| --- | --- |
| A. | The mapping file |

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| --- | --- |
| B. | The user name |

|  |  |
| --- | --- |
| C. | The end point URL |

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| --- | --- |
| D. | The password encryption settings |
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| 54. | Which API can be used to create the Data model? |
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| --- | --- |
| A. | Force.com Sign-on API |

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| --- | --- |
| B. | Force.com API |

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| --- | --- |
| C. | Force.com Metadata API |

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| --- | --- |
| D. | AJAX toolkit for Force.com |
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| 55. | Universal Containers tracks Candidates as a custom object in a recruiting application. On a candidate record, the city entered in the City field must be in the state selected in the state field. How would a developer meet this requirement using declarative (point and click) means? |
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| --- | --- |
| A. | Create a dependency on the Address field that ensures only valid cities are selected for a given state. |

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| --- | --- |
| B. | Create a Workflow outbound message that sends city and state information to an external global database of known cities and states. |

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| --- | --- |
| C. | Create a Formula field on the address object that looks up the state for the entered city. |

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| --- | --- |
| D. | Create a validation rule that checks the city entered against an object to validate the state for the entered city |

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| 56. | All users of a Recruiting Application should be able to edit all positions, except for users X. User X should be able to see, but NOT edit all positions. How can a developer meet this requirement? |
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| --- | --- |
| A. | Set the organization wide default for positions to public Read/Write and use a Sharing Rule to restrict user X from editing any position records. |

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| --- | --- |
| B. | Set the organization wide default for positions to Public Read-only and remove user X from the role hierarchy. |

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| --- | --- |
| C. | Set the organization wide default for position to Public Read-only and use a Sharing Rule to grant edit access to everyone except user X. |

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| --- | --- |
| D. | Set the organization wide default for position to Public Read/Write and remove user X from role hierarchy. |

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| 57. | Who can change the owner of a record? Choose 3 answers: |
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| A. | The current record owner |

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| B. | Users below the record owner in the role hierarchy |

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| --- | --- |
| C. | Users who can edit the record |

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| --- | --- |
| D. | Users above the record owner in the role hierarchy |

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| --- | --- |
| E. | Users with the Modify All permissions for the object |
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| 58. | How many master-detail relationships can be created on one object? |
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| --- | --- |
| A. | 2 |

|  |  |
| --- | --- |
| B. | 4 |

|  |  |
| --- | --- |
| C. | 3 |

|  |  |
| --- | --- |
| D. | 1 |
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| --- | --- |
| 59. | When creating a workflow rule, which action requires a formula as the rule criteria? |
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| --- | --- |
| A. | Checking if the record was modified today |

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| --- | --- |
| B. | Checking if the value in a field has changed |

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| --- | --- |
| C. | Checking if the current user’s profile is System Administrator |

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| --- | --- |
| D. | Checking if the status of a record is new. |
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| 60. | A group of executives has requested a convenient way to see daily metrics without having to log in to Salesforce. How would a developer accomplish this? |
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| --- | --- |
| A. | Set users home page layouts to include a dashboard |

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| --- | --- |
| B. | Create a workflow rule that sends a link to the dashboard in an email |

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| --- | --- |
| C. | Schedule a dashboard for daily refresh and email distribution |

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| --- | --- |
| D. | Create a series of daily recurring events providing the dashboard link. |
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| 62. | How can a developer configure an approval process to prevent a record from being edited by the submitter? |
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| --- | --- |
| A. | Create a Workflow field update action to make the page layout Read-only |

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| --- | --- |
| B. | Develop a sharing rule that sets the record to Read-only |

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| --- | --- |
| C. | Set an action to look the record upon submission |

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| --- | --- |
| D. | Records are locked by default on submission, no action required. |
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| 63. | Which Force.com feature most closely aligns with the View aspect of the Model-View-Controller design pattern?  (2 answers) |
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| --- | --- |
| A. | Visualforce pages |

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| --- | --- |
| B. | Validation Rules |

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| --- | --- |
| C. | Page Layouts |

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| --- | --- |
| D. | Custom Fields |
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| 64. | Two master-detail relationships need to be created on Object X. The first master-detail relationship created is the primary relationship. What is an effect of the primary relationship on X? |
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| --- | --- |
| A. | X will inherit the look and feel of the primary master Object |

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| --- | --- |
| B. | There will be no effect on X |

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| --- | --- |
| C. | Custom report types are limited to the primary relationship |

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| --- | --- |
| D. | The primary relationship cannot be deleted. |
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| 65. | In a lookup relationship what happens to the child records if the parent record is deleted? |
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| --- | --- |
| A. | Child records are not deleted |

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| --- | --- |
| B. | Child records are deleted |

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| --- | --- |
| C. | Parent record deletion fails |

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| --- | --- |
| D. | A subset of the child relationship is deleted |
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| --- | --- |
| 66. | Which element is included in the security model for Force.com Sites? Choose 2 answers: |
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| --- | --- |
| A. | Full CRUD permissions on all custom objects |

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| --- | --- |
| B. | Read/Write permission on all standard objects |

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| --- | --- |
| C. | Named visual force pages |

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| --- | --- |
| D. | Restricted IP ranges |

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| --- | --- |
| 67. | In a custom recruiting application, custom objects are used to track Positions and Job Posting sites (e.g: Monster.com, HotJobs.com). Each position is typically posted to many job posting sites. Which additional object is required to relate Position and Job Posting sites so that a user can report on the number of Positions associated with a given Job Posting site? |
|  |  |

|  |  |
| --- | --- |
| A. | Standard object |

|  |  |
| --- | --- |
| B. | Lookup object |

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| --- | --- |
| C. | Junction Object |

|  |  |
| --- | --- |
| D. | Parent Object |
|  |  |

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| --- | --- |
| 68. | Users X and Y need to see the same candidate record. For security reasons, user Y should NOT be able to view and report on the email address field on the record. How should a developer meet this requirement? |
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| --- | --- |
| A. | Use a custom visualforce page to make the email address visible to user Y but not user Y |

|  |  |
| --- | --- |
| B. | Use a sharing rule to make the email address only visible to user X. |

|  |  |
| --- | --- |
| C. | Use field-level security to make the email address visible to user X but not user Y. |

|  |  |
| --- | --- |
| D. | Use a page layout to make the email address visible to user X but not user Y |
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| --- | --- |
| 69. | Which options exist for calculations or analyses on reports? Choose 3 answers: |
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| --- | --- |
| A. | Maintain calculations from previous runs of the report. |

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| --- | --- |
| B. | Perform calculations on summary data. |

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| --- | --- |
| C. | Set parameters to highlight outliners. |

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| --- | --- |
| D. | Plot multiple sets of data on one chart. |
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| 70. | Which scenario requires Apex to automate the real-time business logic? |
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| --- | --- |
| A. | When a user creates a new Time Off request record (a custom object) and clicks Submit for Approval, the Time off Request routes to the user’s manager for approval. |

|  |  |
| --- | --- |
| B. | When a user saves a New Hire record (a custom object), an outbound message is automatically sent with the new hire’s contact information to an external HR system. |

|  |  |
| --- | --- |
| C. | As a user saves a new order (a custom object), the quantity and products on the order are checked against an existing warehouse stock (a custom object), then the warehouse that the product will ship from on the order record is populated. |

|  |  |
| --- | --- |
| D. | When a user enters a State and Zip code into a custom fields on a Candidate custom object, it must be checked against a Zip Code custom Object to ensure that the Zip code entered does exist in the state entered. |

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| --- | --- |
| 71. | Which relationship type should be used to capture a user’s manager on each user record in the application? |
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| --- | --- |
| A. | Master-detail |

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| --- | --- |
| B. | Parent-child |

|  |  |
| --- | --- |
| C. | Hierarchical |

|  |  |
| --- | --- |
| D. | Many-to-many |
|  |  |

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| --- | --- |
| 72. | What is a feature of custom report types? Choose 2 answers: |
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| --- | --- |
| A. | The ability to create an exception report o anti –join |

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| --- | --- |
| B. | The ability to customize the report wizard user interface |

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| --- | --- |
| C. | The ability to join related objects within a report |

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| --- | --- |
| D. | The ability to customize the output layout of a report |
|  |  |

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| --- | --- |
| 73. | Positions and job Applications are custom objects in a recruiting application. There is a lookup relationship on Job Application to Positions. A developer wants to see a list of the top ten positions with the greatest number of related job applications. Which dashboard component should the developer choose? |
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| --- | --- |
| A. | Metric |

|  |  |
| --- | --- |
| B. | Chart |

|  |  |
| --- | --- |
| C. | Table |

|  |  |
| --- | --- |
| D. | Gauge |
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| --- | --- |
| 74. | Which is a capability of the Data Loader? Choose 2 answers: |
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| --- | --- |
| A. | The data loader can be executed from command line. |

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| --- | --- |
| B. | The data loader can de-duplicate records |

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| --- | --- |
| C. | The data loader can bypass sharing model settings |

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| D. | The data loader can load more than 50.000 records at a time. |
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| 75. | In a recruiting application, a Position custom object is related to a Salary custom object. Sensitive information, such as current salary, is stored on the Salary Object. All users should be able to view position information. However, only select individuals should be able to read salary records. How should a developer accomplish this? |
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| --- | --- |
| A. | Create a lookup relationship between Position and Salary, set organization wide defaults to Public Read only for Position and Private for Salary. |

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| --- | --- |
| B. | Create a master-detail relationship between Position and Salary; set organization wide defaults to Private fro Position and Salary. |

|  |  |
| --- | --- |
| C. | Create a lookup relationship between Position and Salary, set organization wide defaults to Private for Position and Salary. |

|  |  |
| --- | --- |
| D. | Create a master-detail relationship between Position and Salary; set organization wide defaults to Public Ready Only for Position and Private for Salary. |